# Apcera + nextSource: Enabling the Architecture of the Future

SOLUTIONS BRIEF | MAR 2016



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# Enabling the Architecture of the Future



### The Challenge:

More than ever, today's businesses need to innovate quickly and leverage new technologies and microservices architecture. But how do they give developers the freedom and tools they need while ensuring the security of their IT infrastructure?

#### The Solution:

The Apcera trusted cloud platform, with its robust policy engine and support for both legacy and cloud-native applications, allows businesses to innovate at speed without sacrificing security. With security baked in, not bolted on, Apcera provides a solid foundation of trust.

# The Challenge

Speed and agility are vital in today's hyper-competitive business world. Demand for new innovation-enabling technologies are at an all-time high, especially in the HR services industry. Catherine Candland, CEO of nextSource, a leading workforce staffing solutions provider, says, "Speed matters in this market, and speed matters when you're trying to attract the best talent. So you need the tools and then you need to be able to move...fast."

With nearly one-third of installed human capital management systems expected to shift from on-premises solutions to SaaS or hybrid platforms by 2019\*, there is strong demand for innovation in the HR services industry. However, this market pressure is bringing with it a number of concerns for CIOs and IT teams. And the question they are increasingly asking is: **How do you innovate at speed while ensuring data security and compliance?** 

Outdated, overly complex technologies and customer integration requirements at nextSource had resulted in a lot of disparate tools and multiple processes for managing infrastructure and cloud services, all without a common platform to rely upon. The development team was often focused on break/fix issues rather than incremental improvements to client services and products.

It was clear nextSource needed to change to stay ahead of the pack.

"I understood that we needed to take all these monolithic components and break it down into different parts, and that we had to drive to both a microservices architecture and our business services strategies," explains Juan Garcia, nextSource CTO.

# The Solution: The Trusted Cloud Platform

After carefully evaluating a number of available technologies and performing their due diligence, Garcia and nextSource concluded Apcera's trusted cloud platform was the only option that provided the right mix of features for their needs.

"Agility is obviously extremely important to us...so for us to be able to get these tools out to market really fast, is really important."

nextSource CTO Juan Garcia

Garcia continues, "Apcera brought in two things: the agility and velocity—getting up and running fast and being able to deploy applications faster—and also the security and governance, the trust factor, that we now have so we can really ramp up into the cloud."



"The joy of developing is coming back to the team."

#### nextSource CTO Juan Garcia

Apcera addresses risk from the start. The platform's robust policy controls and automated enforcement gave nextSource the ability to effectively govern and secure their entire system—from the workloads and applications to the underlying infrastructure. Designed for legacy, cloud-native and distributed applications, the Apcera trusted cloud platform helped nextSource safely embrace microservices architecture and new technologies.

Encouraged by the level of security provided by Apcera, nextSource re-factored code and approached the new microservices architecture so developers and operations teams could move with increasing speed. "We have probably done more development work in the past six months than the team did over the last three years," states Candland. "A big part of being able to do that well is that you can indemnify and guarantee to the customer that you are compliant. It is less risky and it is based on a lot of trust."

"Trust in terms of the technology platform really matters because it has to be compliant. You have to tic and tie all of the requirements that your customers need. You are interfacing with their technologies."

nextSource CEO Catherine Candland

## **Delivering Customer Solutions Faster**

Regardless of the business or industry, customers today expect that services will be provided quickly, reliably and securely. The Apcera Platform enables nextSource to meet all of these goals, allowing the company to quickly bring new tools to market while guaranteeing to customers that they are compliant.

"Apcera is allowing us to develop faster, develop more specifically and focus on the things that our customers want today," says Candland.

Garcia concludes, "In yesterday's world, a customer request to change a workflow was a very long endeavor and a very heated discussion amongst different groups within a customer's organization. Today, that conversation can happen in a very short amount of time. And more importantly, the delivery of that can happen in a very short amount of time and in a trusted way which we could not do before."

"One of the things that we are enabled to do now...is that we are able to really customize to the customers' needs while maintaining standardization of processes."

nextSource CTO Juan Garcia

## **About Apcera**

The Apcera trusted cloud platform is a highly secure, policy-driven multi-cloud platform for cloud-native applications, containers, microservices and legacy applications. Apcera enables developers and DevOps teams to use any modern tool or software they want while giving IT and Operations teams the assurance that their infrastructure is safe and secure. With Apcera, companies can innovate at speed with full confidence and trust.

Global 2000 companies use Apcera to securely develop, deploy, orchestrate and govern diverse workloads across multiple cloud providers, resulting in lower cost, faster time to market, and mitigated risk. Apcera is headquartered in San Francisco. To learn more about the Apcera trusted cloud platform and how it can safely accelerate innovation in your organization, visit https://www.apcera.com/contact-sales and schedule a free demo today.

\*Gartner Forecast Analysis: Enterprise Application Software, Worldwide, 2Q15 Update



